

enigma

Find truth in data

2016

MOMENTUM REPORT



74

Noise complaints in 2016

5,859,700

Average daily traffic at 59th St N/Q/R MTA subway station

931.5125

Frequency of Verizon Wireless Antenna #3295904

\$37,500,000

Last sale price of Thor Equities

10

Elevators last inspected 3/2/2015

640

Student enrollment at PS 112

COMPANY

Total Capital Raised

\$34.6mil

Enigma is backed by top-tier investors including NEA, Two Sigma Ventures, American Express Ventures, Comcast Ventures, Crosslink, and The New York Times.

2014 - 2016

Revenue Growth

500%

Fortune 500 clients including Merck, American Express, and EMD are realizing the immense value of data that is connected and actionable.

2015

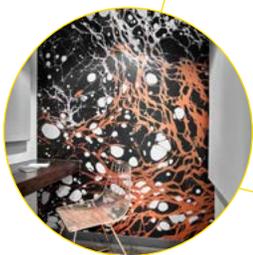
Series B Round

\$28.2mil

Circle of trusted advisors expands to include NEA: Scott Sandell, Managing General Partner; Forest Baskett, former CTO of Silicon Graphics; and Greg Papadopoulos, former CTO of Sun Microsystems.

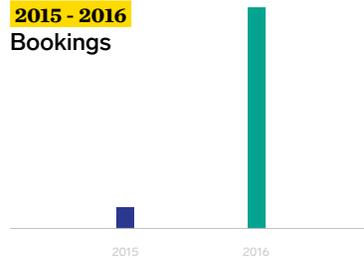


Our New Flatiron HQ



2015 - 2016

Bookings

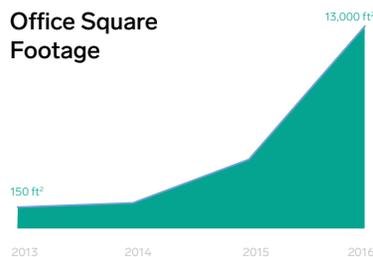


10X

Enigma bookings increased more than tenfold from 2015 to 2016 as the company has partnered with new clients and identified opportunities to expand existing relationships.

GROWTH

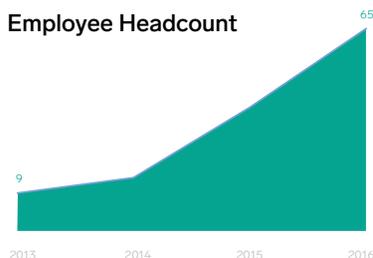
Office Square Footage



867%

Enigma Technologies, Inc. was founded in a small Harlem apartment and has since evolved to a 13,000 ft² space on 5th Avenue to accommodate the fast growing team.

Employee Headcount

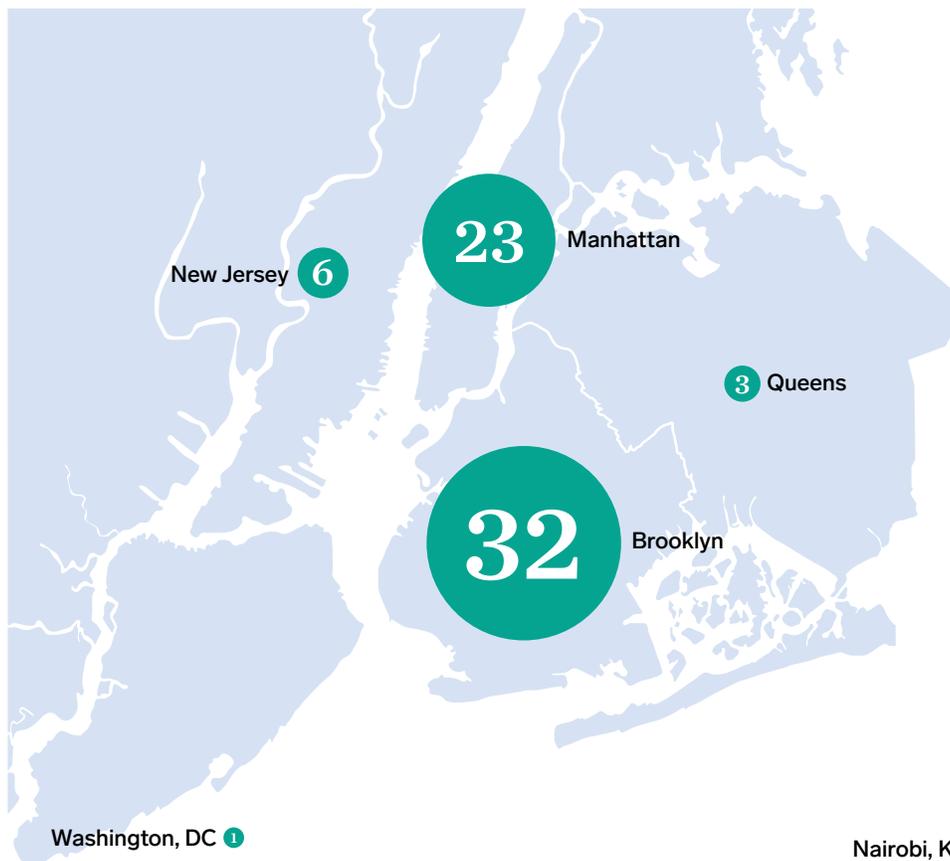


722%

There are now 70 team members supporting a range of functions from Operations and HR to Data Science and Engineering.

TEAM

Where We Live



Employees boast a wide range of backgrounds, from industrial engineering, computational astrophysics, and neuroscience, to art history, philosophy, and journalism.

We're bound by curiosity and commitment to finding truth in data.

1 Enigma expands its global footprint with the addition of an Andela Fellow. The four-year Technical Leadership Program is designed to shape fellows into elite software developers.

CLIENTS

Hedge Funds



Two of the top five most sophisticated global quantitative hedge funds rely on Enigma to enhance investing edge.

Client Market Capitalization

\$475 bil

Enigma clients represent a total market capitalization of more than \$475 billion.

Contract Size

7 digits

The average Enigma client contract size is in the seven figures.

Proofs-of-Concept



100% of proof-of-concept engagements transitioned to broader enterprise contracts.

DATA

Building a model of the world through the lens of data.

Enigma Public is a portal into the world's broadest repository of public data, including more than 100,000 fully indexed datasets from thousands of sources, surfaced through an intuitive search and discovery interface.

Our library spans a wide range of subject matter, including information about:

320K

Airplanes registered in the U.S.

1.9mil

Restaurant inspections

80%

of California's water supply

94%

of oil wells in the continental U.S.

29.5mil

Shipping containers imported into the U.S. last year

6mil

Global Tenders

60%

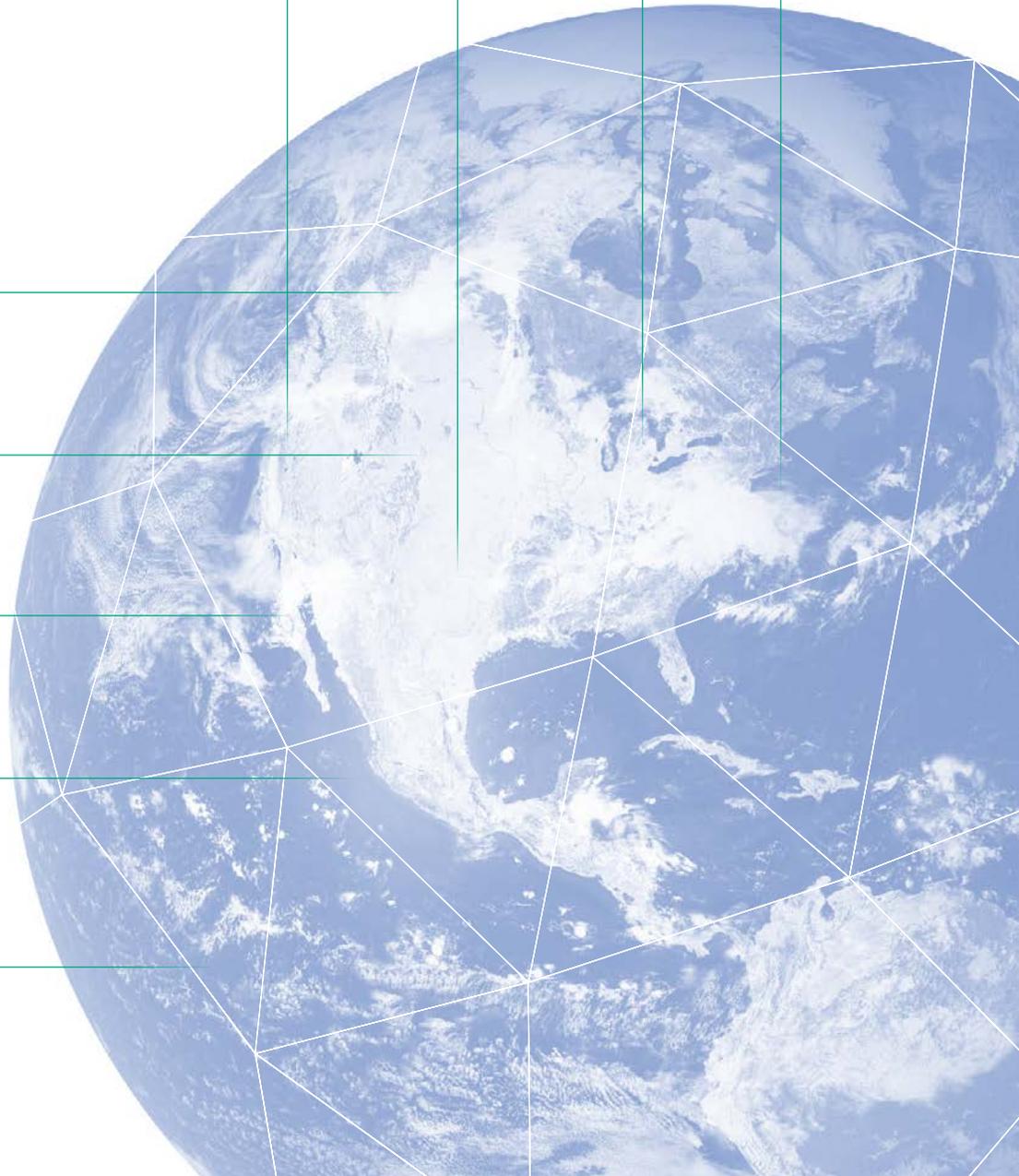
of worldwide clinical trials

2mil

Liquor licenses in the U.S.

100%

of Federal Government contracts



The inaugural Enigma Momentum Report captures a prolonged period of rapid growth and expansion for the company. This report will be issued annually to encapsulate major milestones as we continue to scale as an organization, as a team, and as a trusted partner to organizations around the world.

We were founded in 2013 with the ambitious goal of bringing together the world's public data. As we created that rich library of 100,000+ insights, our greater vision became clear—to empower people to interpret, and improve, the world around them.

We've built an ecosystem of tools that enable organizations of all sizes to break down the barriers between people, technology and infrastructure.

Today, we link public and private data in enterprise workflow solutions for operational value.

We are making data connected and actionable, placing it in the context of the real world so it can be applied to real world challenges.

CONTACT US

To learn more about Enigma or view open positions please visit www.enigma.io

For media inquiries please contact PR@enigma.io